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To Whom It May Concern:

**RE: Reference for Paul McKay**

We are a small boutique law firm specializing in the area of family law. In April 2009 we found ourselves in a position where it was necessary to find an office space that would suit our needs. After attempting to negotiate a lease without the assistance of a professional, and stumbling through the process without any success, we decided that it would be to our benefit to find someone to act as our agent.

Paul was highly recommended to us and during our first meeting he was able to show us several possibilities for space that met our criteria. In particular, we were looking for a space that would be suitable for an office but was outside of the downtown core and had a traditional and unique appeal. After taking the time to speak to us and more importantly, listen to our needs, Paul was able to show us a space that perfectly matched what we had been looking for and after we viewed the property, he began to negotiate the terms of the lease on our behalf.

By the time we retained Paul, our timeline for finding a suitable space was very short and we would have settled for a space that did not necessarily match what we were looking for. Instead, Paul found a space that exceeded our expectations and negotiated a fair and reasonable lease on our behalf. Throughout the process he was patient, informative and diligent. Paul made himself available during times that suited our schedules and was quick to provide practical advice with respect to the property and subsequent lease negotiations. As an added bonus, Paul was also just a genuinely nice person to have in your corner.


As a final note, Paul did not initially ask for this reference, rather it was offered without hesitation in appreciation of his hard work. Should you have any questions, please do not hesitate to contact us.

Yours very truly,

**MATKOVIC ALLAN LLP**

  
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