



COMMUNITY LIVING ALTERNATIVE SERVICES LTD.
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To: Business Owners & Executive's

Re: A Recommended Office Lease Advisor

On behalf of Community Living Alternative Services, I am pleased to provide this full and unreserved recommendation of the office leasing services Paul McKay recently provided our organization. Paul is energetic and displays enthusiasm, has a refreshing sense of humour and demonstrates an extensive knowledge of the office leasing market, including financial particulars and comparisons inherent to his analytical approach of educating our organization and negotiating on our behalf.

You will be comfortable knowing that Paul has an unparalleled work ethic. In our experience Paul was always well prepared and consistently provided well considered and research backed recommendations. He demonstrated diligent and analytical problem solving skills. These characteristics provided us peace of mind when making the important and strategic business decisions surrounding our lease and space needs. Paul provided a high degree of attention to detail in reviewing and drafting documents including requests for proposals, offers and particularly in negotiating the Lease. This level of attention was exemplified by his identification of concerns with the Landlord's lease not noted by even our legal counsel. Paul protects his clients with this degree of diligence.

Paul's services with our organization were not limited to just the identification of lease options, offers and negotiations but also in supporting us through out the entire move. Paul saved us considerable aggravation during the move process through his excellent working knowledge in all the surrounding details and services related to an office move (analyzing our needs, soliciting furniture bids, advising timelines for the move, design & construction) and further we appreciate that he respected the opportunity cost of our time in doing so. I believe you can be confident that Paul will happily apply his knowledge and services in all aspects of a lease transaction and move.

The parameters of Paul's services for our organization were challenging, needed to be completed on tight timelines and occurred in a very dynamic real estate market. We appreciate his determination, persistence and unwavering commitment to best representing our interests. Paul was integral in enabling us to upgrade the quality of our facility at favorable economic and market terms. We are very pleased with the results. We would like to honor Paul as a true "Representative" of our organization and highly recommend organizations consult with Paul McKay for their current and future leasing decisions.

Yours Truly,

Todd Rich,
Executive Director
Community Living Alternative Services