

# HOTEL PROPERTY FOR SALE

Travel Inn & Suites 5004 42 Avenue, Innisfail, AB

46 rooms

FOR MORE INFORMATION OR TO VIEW, PLEASE CONTACT: Gurveen Bindra, SENIOR ASSOCIATE

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## PROPERTY INFORMATION

### HOSPITALITY SUBMARKET REPORT Central Alberta Area

ADDRESS:

5004 42 Avenue, Innisfail, AB

ZONING:

C1

YEAR BUILT: 2007

NO. OF STORIES:

2

NO OF ROOMS:

46

SITE AREA:

0.7 ac

#### **AMENITIES:**

- » Housekeeping
- » Laundry
- » Air conditioning
- » Free WiFi
- » Conference space (550 sf)
- » Coworking space
- » Meeting room

**ASKING PRICE:** 

\$3,000,000

 12 Mo Occupancy
 12 Mo ADR
 12 Mo RevPAR
 12 Mo Supply
 12 Mo Demand

 54.2%
 \$134.82
 \$73.06
 2.6M
 1.4M

### **KEY INDICATORS**

| Class                    | Rooms | 12 Mo Occ | 12 Mo ADR | 12 Mo RevPAR | 12 Mo Delivered | Under Construction |
|--------------------------|-------|-----------|-----------|--------------|-----------------|--------------------|
| Luxury & Upper Upscale   | -     | -         | -         | -            | 0               | -                  |
| Upscale & Upper Midscale | 1,602 | 61.2%     | \$147.18  | \$90.08      | 0               | 0                  |
| Midscale & Economy       | 5,644 | 50.4%     | \$126.59  | \$63.75      | 0               | 0                  |
| Total                    | 7,246 | 54.2%     | \$134.82  | \$73.06      | 0               | 0                  |

| Average Trend    | Current  | 3 Mo     | YTD      | 12 Mo    | Historical Average | Forecast Average |
|------------------|----------|----------|----------|----------|--------------------|------------------|
| Occupancy        | 50.6%    | 49.3%    | 48.1%    | 54.2%    | 45.3%              | 55.8%            |
| Occupancy Change | 27.0%    | 6.8%     | 3.2%     | 1.2%     | 3.2%               | 0.1%             |
| ADR              | \$131.86 | \$133.74 | \$133.62 | \$134.82 | \$122.58           | \$158.68         |
| ADR Change       | 0.5%     | 1.7%     | 2.4%     | 6.7%     | 2.4%               | 4.9%             |
| RevPAR           | \$66.75  | \$65.90  | \$64.28  | \$73.06  | \$55.53            | \$88.52          |
| RevPAR Change    | 27.7%    | 8.6%     | 5.7%     | 8.0%     | 5.6%               | 5.0%             |

The Central Alberta Area submarket is made up of about 140 hotel properties and contains around 7,200 rooms in total. The average hotel in the submarket has 50 rooms, quite a bit below the 68-room-per-hotel market average.

With trailing 12-month occupancies at 54.2%, Central Alberta Area is within striking distance to the market average of 57.7% for the same period. Twelve-month RevPAR was recently climbing at en exceptionally strong rate: As of April, 12-month average RevPAR in the Central Alberta Area hotel submarket was up 8.0%, in line with the similarly impressive market wide average.

Central Alberta Area doesn't face supply-side pressures on occupancies or room rates in the near-term. Nothing is under construction in the submarket itself, or even in the broader market. Moreover, the recent trend would suggest that the inventory is likely to shrink moving forward, if anything. The only changes to the hotel inventory over the past five years have been the demolitions of several hotel properties. Not a single new project delivered over that timeframe.

Central Alberta Area recorded 4 hotel trades over the past year, moderately above the number of deals that is typical in a twelve-month period.



















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