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Barclay Street Real Estate Helps Tenant Find Premiere Downtown Location in Multi-Million Dollar Lease

Barclay Street worked with one of Calgary's largest energy companies to find a 43,204 sq. ft. space that met all their business needs.

CALGARY AB, CANADA (April 9, 2012) — As the downtown leasing market continues to tighten and vacancy rates decline, commercial real estate brokers are needing to be more creative and diligent when representing tenants in leasing transactions. Last month, Barclay Street Real Estate, the commercial real estate company, represented Western Energy Services in a leasing transaction that is valued at nearly \$20 million dollars for a 43,204 sq. ft. office space.

Barclay Street's team of Tanya Colasurdo and Dan Houston negotiated and finalized on behalf of Western Energy Services in the transaction for a space that would enable the company to grow into a larger area and remain in the downtown core where they conduct most of its business.

"I am proud of the level of service and due diligence my team demonstrated in this deal," states David Wallach, Barclay Street's President and Owner. "This transaction shows how dedicated Barclay Street is to accommodating its clients' needs and offering the highest degree of professionalism and care in every client interaction. As an Alberta-based brokerage, we want to help businesses find space here and be the brokerage they use when local expertise matters."

For more information on this transaction, please contact Tanya Colasurdo at 403-290-0178 or visit www.barclaystreet.com.

About Barclay Street Real Estate Ltd.

Headquartered in downtown Calgary, Alberta, Barclay Street Real Estate is a commercial real estate brokerage firm specializing in leasing, investments, sales and property management. Comprised of local and international real estate professionals, the Barclay Street team has been providing turnkey real estate solutions to businesses throughout western <u>Canada</u> for 35 years. As a member of TCN Worldwide, a consortium of independent commercial real estate firms, the Calgary-owned brokerage

possesses the local expertise and global reach that thousands of businesses have come to rely on when making real estate decisions.

For more information on Barclay Street Real Estate, please visit <u>www.barclaystreet.com</u>